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You already have lots of experience and relationships that you can leverage to make your use of LinkedIn – or any other social media site – much more effective. It is this revelation that helped me come up with the idea of the Power Formula: Your Unique Experience + Your Unique Relationships + The Tool (in this case, LinkedIn) = The Power

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With Wayne Breitbarth as a guide, even a business executive who knows little about social media will be able to learn how to put LinkedIn to good use.” –Foreword Reviews
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Media Kit - Power Formula LinkedIn - Wayne Breitbarth

LinkedIn made significant changes and updates to its site in the first half of 2020—too many to discuss in one article. Therefore, I’ve put the changes in three buckets: those that are applicable to all LinkedIn members, LinkedIn company page changes, and LinkedIn

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Home - Wayne Breitbarth

“My company conducted a sales rally for 150 of our sales executives and managers for our Midwest operations. Wayne made us realize the power of LinkedIn and what it could do for our company not only in sales but recruiting.” –John Wunderlich, Chicago Title Land Trust Company [Click to View More Testimonials](#)

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Wayne Breitbart, author of *The Power Formula for LinkedIn Success*, addresses University of Wisconsin - Whitewater College of Business and Economics students about personal branding and using ...

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power of LinkedIn. They've learned how to
find (and be found by) the right people. This
has resulted in lucrative new customers,
great new jobs, and, of course--more income.

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Wayne Breitbart is a LinkedIn trainer,
speaker and consultant, author of "Power
Formula for LinkedIn Success", and certified

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delivers techniques to improve your LinkedIn
strategies, how to maximize your profile
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